

# ***A FIVE PART DIGITAL MEDIA HUB PROPOSAL***

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## ***PART 1 - INTRODUCTION***

Proposal for Laguna Beach Digital Podcast Production Facility

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### Introduction

The City of Laguna Beach has long been a leader in supporting arts, culture, and diversity - key values that make our community unique. With the creation of a non-profit 501©3 corporation as Digital Media Hub, DMH, and securing a modest 1,000–1,200 sq. ft. space within the community, this concept of a professional podcast production facility with video capabilities will become a reality. It will serve the entire community without prejudice or preference promoting local arts, diverse and inclusive voices, and community engagement through high-quality content distributed across major media platforms. Working in partnership with the Susi Q Community Center, Visit Laguna, KXFM Community Radio, the City of Laguna Beach Parks and Recreation and many other philanthropic organizations to this end.

With the rapid growth of digital storytelling, social media broadcasting, and virtual engagement, this initiative aligns with Laguna Beach’s cultural and economic vision while offering a financially sustainable model that benefits both the City and its residents.

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### The Value to Laguna Beach

#### 1. Enhancing Laguna Beach’s Cultural Footprint

- Positions Laguna Beach as a progressive leader in community media.
- Provides a centralized, state-of-the-art space for producing high-quality podcasts and video content.
- Amplifies the voices of local artists, businesses, and community leaders.

## 2. A Public Relations Powerhouse

- Attracts national and international attention to Laguna Beach's arts and cultural community events.
- Expands community outreach and civic engagement through digital storytelling.
- Promotes local tourism, businesses, and cultural events through strategic social media and podcast marketing.

## 3. Economic & Financial Justification

- The facility will generate sustainable monthly revenue through:
  - Advertising & Sponsorships (\$3,000–\$10,000+/month).
  - YouTube & Social Media Monetization (\$2,000–\$5,000+/month).
  - Podcast & Membership Subscriptions (\$500–\$5,000+/month).
  - Event Promotion & Ticket Sales (\$2,000–\$8,000+/month).
- Potential Monthly Revenue: \$7,500 – \$28,000+
- Cost to the City: Minimal, as space is already available.

## 4. Serving the Community

Below is a list of many local entertainment and attraction organizations in Laguna Beach that could gain significant visibility from a regular video podcast series. Such a podcast could showcase their events, behind-the-scenes looks, artist interviews, and program highlights, helping to boost awareness and attendance.

For example:

- Festival of Arts of Laguna Beach - Produces the annual Festival of Arts Fine Art Show and the world-renowned Pageant of the Masters, drawing art lovers from far and wide.
- Sawdust Art & Craft Festival - A non-juried, community-rooted art festival that highlights local handicrafts, fine art, and live music events each summer (and again in winter).
- Art-A-Fair Festival - A contemporary art and fine craft event that features juried works and offers a different artistic vibe from Sawdust.
- First Thursdays Art Walk - A monthly, free public art event showcasing the vibrant array of galleries and local creative spaces in downtown Laguna Beach.
- Laguna Playhouse - One of the oldest continuously operating theaters on the West Coast, offering professional live productions and youth theater programs.
- Laguna Art Museum - Dedicated to California art, this museum both celebrates local heritage and hosts rotating exhibitions that attract diverse audiences.
- Laguna Dance • Provides world-class dance performances and education, enriching the local cultural landscape with live shows and classes.
- Laguna Community Concert Band - A local ensemble that offers diverse concert programming, from classical pieces to community events.

- Laguna Beach Live! - Focused on promoting live music events and performances, helping to solidify Laguna Beach's reputation as a music town.
- KX FM (KX 104.7 Radio) - A member-supported, non-commercial station that connects the creative community through alternative music, local performances, and public affairs. Includes such valued community programming as Artwalking Radio: Elevates local artists, galleries, and cultural events. Rainbow Radio: Strengthens LGBTQ+ representation and advocacy.
- Susi Q Senior Center - Expanding access and participation, showcasing senior voices and stories, promoting senior programs and services, digital education and lifelong learning, bridging generations.
- Gallimaufry Performing Arts - A local theater and dance company producing musicals, plays, dance events, and innovative community performances.
- Laguna Beach Chamber Music Society - Presents high-quality chamber music concerts and hosts an annual chamber music festival that attracts both local and international talent.
- LagunaTunes Community Chorus - A community choir that organizes seasonal concerts and public performances, enhancing the town's musical offerings.
- LB Cultural Arts Center • A hub for cultural programming, exhibitions, and live performances, playing a key role in Laguna Beach's creative community.
- No Square Theatre - A nonprofit community theater that provides a platform for local talent and experimental performances.
- Laguna Art-A-Fair - A juried event that brings in artists from outside the local area and offers a more formal, curated art experience.
- Laguna Sister Cities Association - Promotes cultural exchange and community events that celebrate Laguna's international relationships and artistic heritage.
- Visit Laguna Beach - The official destination marketing organization, which curates and promotes events, attractions, and experiences across town.

Each of these organizations represents a unique facet of Laguna Beach's arts, culture, and entertainment scene. A video podcast series could not only help promote their individual programs but also create a vibrant, ongoing narrative that celebrates the creative spirit of the community.

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## *PART 2 – VALUE OF A MEDIA CENTER*

A podcast production facility with video capabilities catering to all major social media platforms can bring substantial value to the City of Laguna Beach by enhancing public relations, information sharing, and income opportunities for key community programs. Below is a breakdown of the benefits for the three primary programs:

### 1. Public Relations Benefits

- **Enhancing City Image:** A well-produced podcast and video content facility can showcase everything that contributes to Laguna Beach's unique and rich artistic culture.
- **Community Engagement:** High-quality digital storytelling fosters a deeper connection between residents, tourists, and city stakeholders.
- **Brand Awareness:** Podcasts and video content extend Laguna Beach's visibility beyond local borders, attracting visitors, investors, and creatives.
- **Cross-Promotion:** Leveraging platforms like YouTube, Instagram, and TikTok ensures that all three programs can promote each other while reinforcing Laguna Beach's reputation as a cultural and inclusive hub.

### 2. Information Sharing & Community Impact

#### 1. Real-Time Information Sharing

- Provides a centralized communication hub for important city updates, community programs, and local events.
- Supports live-streamed town hall meetings, enabling remote participation and engagement.
- Serves as a platform for businesses, artists, and nonprofits to promote services, increasing visibility and economic activity.

#### 2. Strengthening Emergency Services & Public Safety

- **Disaster Communication:** In times of crisis (wildfires, floods, earthquakes), the hub can instantly broadcast emergency alerts via podcasts, live streams, and social media to ensure residents receive real-time, life-saving information.
- **Public Safety Awareness:** Collaborations with local police, fire departments, and emergency responders can provide video tutorials, safety workshops, and preparedness training for residents.
- **Senior & At-Risk Resident Support:** The Susi Q Senior Center and local organizations can use the platform to check in on vulnerable populations and share critical health and safety information.

### 3. Community Impact & Engagement

- Promotes Local Culture: Features Laguna Beach’s vibrant arts, festivals, and businesses, keeping the creative economy strong.
- Enhances Civic Participation: Encourages residents to stay involved in city planning, development, and decision-making through live forums and discussions.
- Bridges Generational Gaps: Engages youth and seniors in digital storytelling, fostering a more connected community.

### 3. Income Opportunities

- Sponsorships & Advertising
  - Local businesses (restaurants, hotels, galleries) can sponsor segments, gaining exposure to engaged audiences.
  - Partnerships with tourism boards, arts councils, and LGBTQ+ organizations provide ongoing funding streams.
- Content Monetization
  - YouTube ad revenue, Patreon memberships, and subscription-based premium content can generate steady income.
  - Licensing content to media outlets or city tourism boards can create additional revenue.
- Event Promotion & Ticket Sales
  - Podcasts can be used to promote city events, driving ticket sales and attendance.
  - Livestreaming exclusive community discussions, art showcases, or Pride events can bring in virtual participation fees.
- Grant & City Funding
  - Qualifies for public arts and community engagement grants.
  - Justifies city budget allocations by serving a clear cultural and social purpose.

### Conclusion

A high-quality podcast and video production facility in Laguna Beach will strengthen public relations, improve community information sharing, and unlock multiple revenue streams for these programs. It serves as a modern media hub that not only preserves and shares Laguna’s cultural identity but also attracts new audiences, sponsors, and funding opportunities while reinforcing the city’s reputation as a vibrant, inclusive, and artistic destination.

# *PART 3 – REVENUE POTENTIAL*

## The Potential of Social Media for Regular Monthly Income

A podcast production facility with video can leverage major social media platforms to create multiple revenue streams, ensuring consistent monthly income. Below is a breakdown of how each platform can contribute to a steady revenue model for Laguna Beach’s community programs:

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### 1. Monetization via YouTube

Estimated Monthly Earnings: \$500 - \$5,000+ (depending on views, subscribers, and sponsorships)

- YouTube Partner Program (Ad Revenue): Earns from ads on videos (~\$3-\$5 per 1,000 views).
  - Channel Memberships: Exclusive content for paid subscribers (\$4.99/month per member).
  - Super Chats & Super Stickers: Live stream donations from viewers during events like *Artwalking Radio* discussions or *Rainbow Radio* interviews.
  - Affiliate Marketing: Commission on products recommended, such as art supplies, local businesses, or travel experiences in Laguna Beach.
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### 2. Facebook & Instagram Monetization

Estimated Monthly Earnings: \$200 - \$3,000+

- In-Stream Ads: Facebook and Instagram pay for ads shown during video content.
  - Subscriptions: Followers can pay for exclusive behind-the-scenes content or special events.
  - Brand Partnerships: Local businesses can pay for promotions, product placements, or features.
  - Shopping Integration: Artists and community members can sell artwork, event tickets, and merchandise directly.
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### 3. TikTok Creator & Sponsorship Earnings

Estimated Monthly Earnings: \$500 - \$7,000+

- TikTok Creator Fund: Pays per 1,000 video views (~\$0.02 - \$0.04 per view).
  - Live Gifts & Tips: Viewers send digital gifts that convert to real money.
  - Sponsorships: Local brands, galleries, and LGBTQ+ organizations can pay for exposure.
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#### 4. Patreon & Crowdfunding for Exclusive Content

Estimated Monthly Earnings: \$500 - \$10,000+

- Membership Tiers: Supporters pay for exclusive content (e.g., behind-the-scenes, VIP event access, private Q&As).
  - Premium Content: Early access to interviews with artists and community leaders.
  - Crowdfunding: Monthly donations from patrons who believe in Laguna Beach's cultural and social mission.
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#### 5. Podcast Revenue via Spotify & Apple Podcasts

Estimated Monthly Earnings: \$300 - \$5,000+

- Podcast Subscriptions: Monthly fees for exclusive episodes.
  - Ad Revenue: Brands and sponsors pay for mid-roll and pre-roll ads.
  - Listener Donations: Direct audience contributions via platforms like Anchor.fm or Buy Me a Coffee.
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#### 6. Merchandise & Digital Product Sales

Estimated Monthly Earnings: \$1,000 - \$10,000+

- Branded Merchandise: T-shirts, mugs, posters featuring Laguna Beach art or LGBTQ+ themes.
  - Event Tickets: Online sales for in-person and virtual events.
  - Digital Downloads: Exclusive video recordings, art tutorials, and behind-the-scenes content.
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Total Potential Monthly Income Range:

\$3,000 - \$40,000+

(Depending on audience size, engagement, and sponsorship deals)

With a strong social media strategy, a Laguna Beach podcast facility could generate reliable income while promoting community programs and local culture.

## **PART 4 - INITIAL COST:**

The following expenses for setting up a podcast / media professional-grade production studio in a 1-host, 5-guest configuration.

A high-quality podcast studio equipment list should be budgeted for a cost from \$12,000–\$18,000 that balances quality, usability, and future-proofing.

### **Cameras & Accessories (3–4 Cameras)**

Cameras:

- 3x Sony ZV-E10 (APS-C Mirrorless, 4K) – \$750 each (\$2,250 total)
- 1x Sony FX30 (Cinematic, 4K 10-bit, Future-Proofing) – \$1,800  
(For a host close-up shot or high-quality b-roll)

Lenses:

- Sigma 16mm f/1.4 DC DN (Wide-Angle, Crisp Look) – \$400 each (\$1,200 total)
- Sony 18-105mm f/4 G OSS (Versatile Zoom for Guest Shots) – \$650

Camera Accessories:

- 3x Elgato Cam Link 4K (Capture Cards for Streaming) – \$120 each (\$360 total)
- Tripods (Manfrotto / Neewer / SmallRig) – \$100–\$300 each

Total Cost: ~\$6,000

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### **Audio Equipment (6-Mic Setup)**

Microphones:

- 6x Shure SM7B (Industry Standard for Podcasts) – \$400 each (\$2,400 total)

Audio Interface / Mixer:

- Rode Rodecaster Pro II (Multi-Channel Mixer + Effects) – \$700

Boom Arms & Accessories:

- 6x Rode PSA1+ Boom Arms – \$130 each (\$780 total)
- 6x Cloudlifter CL-1 (Boosts SM7B Signals) – \$150 each (\$900 total)

Monitoring (Headphones & Speakers):

- 6x Audio-Technica ATH-M50X (Closed-Back for Guests & Host) – \$170 each (\$1,020 total)
- Yamaha HS5 Studio Monitors (Reference Speakers) – \$400

Total Cost: ~\$6,200

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## Lighting Setup

### Main Studio Lights:

- 2x Aputure Amaran 200X (Bi-Color, Soft Lighting) – \$400 each (\$800 total)
- 2x Aputure Light Dome SE (Softbox for Diffusion) – \$150 each (\$300 total)

### Accent & Background Lights:

- 2x Nanlite PavoTube 15C (RGB Tube Lights for Set Atmosphere) – \$250 each (\$500 total)
- 1x Govee LED Strip Light (Customizable RGB for Backgrounds) – \$80

### Ring Light (For Additional Fill Lighting):

- Elgato Key Light (Adjustable LED Panel) – \$200

Total Cost: ~\$1,800

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## Video Switching & Streaming Gear

- Blackmagic ATEM Mini Extreme ISO (Multi-Cam Live Switching + Recording) – \$1,000
- Elgato Stream Deck XL (Customizable Macro Controller) – \$250

Total Cost: ~\$1,250

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## Editing & Streaming PC

- Custom PC Build / Mac Studio (M2 Ultra) or MacBook Pro (M3 Max) – \$3,000–\$4,500  
(32GB RAM, 1TB SSD, RTX 4070 / Apple GPU, 12-Core CPU or M2 Ultra for Mac users)
- External SSD (Samsung T7 Shield, 2TB) – \$200

Total Cost: ~\$3,500

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## Studio Setup & Acoustic Treatment

- Podcast Desk & 6 Comfortable Chairs (Modern Aesthetic) – \$1,500–\$2,000
- Acoustic Panels (ATS / GIK / DIY for Echo Reduction) – \$800
- Custom Backdrop (Neon Signs, Printed Banner, Wood Paneling) – \$500–\$1,000

Total Cost: ~\$2,500

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## TOTAL ESTIMATED COST: ~\$12,000 – \$18,000

- ✓ High-Quality 4K Video (3x Sony ZV-E10, 1x Sony FX30)
  - ✓ Industry-Leading Audio (6x Shure SM7B, Rodecaster Pro II)
  - ✓ Professional Lighting Setup (Aputure Amaran, Nanlite)
  - ✓ Powerful Editing & Streaming PC (Mac Studio / High-End PC)
  - ✓ Custom Studio Set & Acoustic Treatment
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### Final Notes & Recommendations

- **Cameras:** The Sony ZV-E10 is great for wide & guest shots, while the Sony FX30 provides a cinematic look for the host.
- **Microphones:** The Shure SM7B is industry standard for podcasts (used by Joe Rogan, etc.), with Cloudlifiers for better gain.
- **Lighting:** Aputure lights give soft, high-quality illumination, and Nanlite tubes enhance the background aesthetic.
- **Editing PC:** If you prefer Apple, go for a Mac Studio (M2 Ultra). If Windows, a custom RTX 4070 PC is better for multi-camera editing.
- **Studio Design:** Invest in acoustic panels for sound quality, and add LEDs/neon signs for a polished, branded look.

## ***PART 5 - MONTHLY EXPENSES:***

### Operational Expenses for Your Podcast Studio

With a \$12,000–\$18,000 studio setup, your monthly expenses will depend on factors like rent, software, internet, utilities, and marketing. Here’s a breakdown of potential recurring costs:

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#### 1. Studio Rent & Utilities *(If a rental fee and utilities are charged)*

- Studio/Office Space Rental: *\$500–\$3,000/month* (depends on location & size)
- Electricity & Utilities (Lighting, Equipment Usage): *\$100–\$300/month*
- Internet (High-Speed Fiber for Streaming): *\$80–\$200/month*

Estimated Total (Rent & Utilities): *\$680–\$3,500/month*

#### 2. Software Subscriptions (Editing, Streaming, Cloud)

- Adobe Creative Cloud (Premiere Pro, Audition, Photoshop, etc.) → *\$60/month*
- Riverside.fm (Remote Podcast Recording – Premium Plan) → *\$29–\$49/month*
- Descript (AI Editing & Transcription) → *\$15–\$30/month*
- Restream.io (Multi-Platform Streaming to YouTube, Facebook, Twitch, etc.) → *\$19–\$50/month*
- Dropbox / Google Drive (Cloud Backup for Raw & Edited Footage) → *\$10–\$30/month*

Estimated Total (Software & Streaming): *\$130–\$220/month*

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#### 3. Podcast Hosting & Website Costs

- Podcast Hosting (Buzzsprout, Libsyn, Podbean, Anchor) → *\$10–\$30/month*
- Website Domain & Hosting (Squarespace, WordPress, Wix) → *\$20–\$50/month*
- Email Marketing (ConvertKit, Mailchimp, etc.) → *\$15–\$50/month*

Estimated Total (Hosting & Online Presence): *\$45–\$130/month*

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#### 4. Marketing & Promotion

- Social Media Ads (Instagram, YouTube, TikTok, Facebook, etc.) → *\$100–\$1,000/month*
- Graphic Design (Thumbnails, Banners – Canva Pro, Fiverr, Freelancer) → *\$10–\$100/month*
- PR & Influencer Outreach (Press Releases, Podcast Features, Collabs) → *\$50–\$500/month*

Estimated Total (Marketing): *\$160–\$1,600/month*

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## 5. Staffing / Freelancer Costs (If Outsourcing)

*(If you hire freelancers for editing, social media, or management)*

- Video Editor (Freelance – Fiverr, Upwork, or In-House Employee) → \$500–\$2,000/month
- Podcast Manager (Handles Scheduling, Guests, Promotions) → \$300–\$1,500/month
- Virtual Assistant (Handles Emails, Community Engagement, Admin Work) → \$200–\$800/month

Estimated Total (Staffing): \$500–\$4,000/month

*(If you edit & manage everything yourself, this can be \$0)*

## 6. Digital Media Hub Administrator / Manager

A full-time professional administrator manages daily operations, partnerships, scheduling, grants, compliance, financial reporting, sponsorship servicing, programming coordination, and volunteer oversight.

- **Annual Salary:** \$75,000
- **Monthly Equivalent:** \$6,250

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Estimated Total Monthly Expenses:

Expense Category	Low Estimate	High Estimate
Studio Rent & Utilities	\$680	\$3,500
Software & Subscriptions	\$130	\$220
Podcast Hosting & Website	\$45	\$130
Marketing & Promotion	\$160	\$1,600
Staffing / Freelancers	\$500	\$4,000
Administrator / Manager	\$6,250	\$6,250
<b>TOTAL MONTHLY COST</b>	<b>\$7,765</b>	<b>\$15,750</b>

### Key Takeaways

- If renting a studio & hiring staff → Costs can go up to \$6,000–\$9,000/month.
- Marketing is flexible → You can scale up or down based on needs.
- Freelance editors save you time, but DIY in-house editing saves you money.

# SUMMARY

The proposed Digital Media Hub (DMH) is a nonprofit podcast and video production studio designed to spotlight Laguna Beach’s arts, culture, tourism, nonprofits, and community voices.

## Key Benefits:

- Expands Laguna Beach’s cultural visibility
- Serves as an emergency communications platform
- Enables modern civic engagement
- Supports tourism and economic development

## Financial Overview:

- One-time startup cost: \$12,000–\$18,500
- Ongoing monthly operating cost: \$7,765–\$15,750
- Monthly revenue potential: \$3,000–\$40,000+

This is a scalable, professionally managed, financially viable, and high-impact community media infrastructure investment for the Community of Laguna Beach.